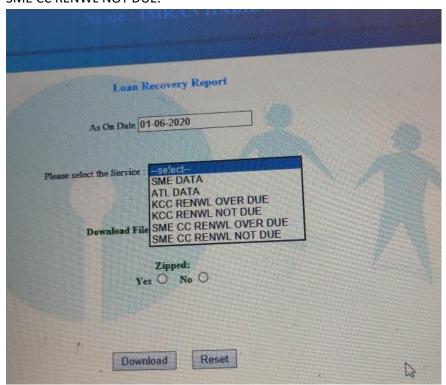




SOP FOR COLLECTION IN STANDARD AGRI SMALL VALUE SME ACCOUNTS

- 1. Loan recovery accounts are mapped by Bank to CSPs in the application from back end.
- 2. After mapping, these mapped loan recovery accounts are visible to CSPs in their Report login under Loan recovery report. Following report are visible to CSP are:
 - a. SME DATA.
 - b. ATL DATA.
 - c. KCC RENWL OVER DUE.
 - d. KCC RENWL NOT DUE.
 - e. SME CC RENWL OVER DUE.
 - f. SME CC RENWL NOT DUE.



3. CSP need to download ATL DATA. Sample report :-







- 4. The job of collection to be entrusted to CSPs/ other staff (to be called Collection Agents) to be engaged by the BCs.
- 5. The branch to communicate the details of accounts allotted to the concerned BC (one branch one BC for collection) who may advise their Collection Agents directly (mapping to be done by branch/ GITC).
- 6. No charges shall be levied/ recovered from the borrowers from whom collections are being undertaken.
- 7. Collections up to Rs.20,000.00 per day per borrower will be deposited at CSPs engaged by BC channel in the KCCs/other small value loan accounts and/ or for the moneys collected at the doorsteps of the borrowers, the CSPs shall provide a printed receipt using "INGENICO handheld devices", wherever available with CSPs.
- 8. CSPs will issue ONLY system generated receipts for all collections and no manual receipt will be accepted.
- 9. BCs will be eligible for commission on collections made in the a/cs account mapped to the CSPs engaged by the BCs.
- 10. Collection Agents/BC staff must not resort to intimidation or harassment of any kind.
- 11. Collection Agents/other staff employed by the BCs will contact KCC/other small value loan borrowers during harvest/ busy season for collections for credit to these loan accounts.
- 12. The Collection Agents/ other BC staff can use the camp method or personal visits to the village method for collections i.e., they can contact borrowers in an area in a group for this follow up and collection.
- 13. The BCs may need to engage extra hands for this Collection Mechanism and the same shall comply as agreed to in terms of para (2.3) of the MOU.
- 14. Commission @ 0.50% on collections and an additional 0.25% of the existing limit in accounts resulting in RENEWAL shall be paid at monthly intervals.
- 15. Only Standard accounts KCC/ Micro & Small value loans shall be mapped to the CSPs engaged by the BCs for collection; Data shall be made available on the following format:

Account No.	Name	Dues to be collected*	Address	Mobile No.
* Dues shall be computed as under:				
TL (ATL/ SME): Irregular amount (Outstanding - DP)				
Overdue KCC (Limit expired): Outstanding + accrued Interest till date				
KCC (Limit is current):				
Calculated @ 7% of limit X No. of completed mths. from date of sanction/ 12				

- 16. Presently the system (CBS) is enabled to map the accounts identified to CSPs engaged by the BCs for collection which shall enable payment of commission as computed by the CCPM module in place.
- 17. CSP will get the direct commission through CCPM.